

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
LENDER RANKING
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

		10/01/2009 thru 06/30/2010		TOP FIVE RANKING		YTD	
LENDER		LOANS	\$AMT	BY CATEGORY		LOANS	\$AMT
1	M&T BANK (NAT)	PLP	60	\$5,832,000	COMMUNITY BANKS		
2	BUSINESS FINANCE GROUP, INC. (CDC)	CDC	48	\$30,910,000	1 ACCESS NATIONAL BANK	25	\$10,734,200
3	BB & T BANK (NAT)	PLP	48	\$8,141,000	2 SONABANK	13	\$4,915,300
4	SUNTRUST BANK (NAT)	PLP	31	\$5,738,000	3 CAPITAL BANK N.A.	12	\$2,449,300
5	SUPERIOR FINANCIAL GROUP (NAT)	REG	28	\$247,500	4 EAGLEBANK	6	\$4,850,000
6	ACCESS NATIONAL BANK (COM)	PLP	25	\$10,734,200	5 VIRGINIA COMMERCE BANK	6	\$1,610,000
7	WELLS FARGO BANK NA / WACHOVIA (NAT)	PLP	20	\$6,450,600			
8	WILSHIRE STATE BANK (NAT)	PLP	16	\$6,455,000	REGIONAL BANKS		
9	PNC BANK, NA (NAT)	PLP	15	\$5,426,100	1 SOVEREIGN BANK	2	\$525,000
10	UNITED CENTRAL BANK (NAT)	PLP	15	\$4,917,800	2 FIDELITY BANK	1	\$556,000
11	SONABANK (COM)	PLP	13	\$4,915,300	3 STELLARONE BANK	1	\$500,000
12	CAPITAL BANK NA (COM)	REG	12	\$2,449,300	4 UNION FIRST MARKET BANK	1	\$350,000
13	NEWTEK SMALL BUSINESS FINANCE (NAT)	PLP	10	\$4,129,200	5 SANDY SPRING BANK	1	\$250,000
14	CHESAPEAKE BUSINESS FINANCE (CDC)	CDC	9	\$9,496,000			
15	TD BANK, NA (NAT)	PLP	8	\$975,000	NATIONAL BANKS & NON-BANK LENDERS		
16	EAGLEBANK (COM)	PLP	6	\$4,850,000	1 M&T BANK	60	\$5,832,000
17	COMPASS BANK (NAT)	PLP	6	\$4,355,500	2 BB&T BANK	48	\$8,141,000
18	PACIFIC CITY BANK (NAT)	PLP	6	\$2,233,500	3 SUNTRUST BANK	31	\$5,738,000
19	VIRGINIA COMMERCE BANK (COM)	REG	6	\$1,610,000	4 SUPERIOR FINANCIAL GROUP	28	\$247,500
20	WASHINGTONFIRST BANK (COM)	REG	6	\$1,320,000	5 WELLS FARGO / WACHOVIA BANK	20	\$6,450,600
21	BANK OF AMERICA NA (NAT)	PLP	6	\$215,000			
22	LIVE OAK BANKING COMPANY (NAT)	PLP	5	\$6,228,000	CERTIFIED DEVELOPMENT COMPANIES		
23	MID-ATLANTIC BUSINESS FINANCE (CDC)	CDC	5	\$2,332,000	1 BUSINESS FINANCE GROUP	48	\$30,910,000
24	HSBC BANK USA NA (NAT)	PLP	5	\$1,027,000	2 CHESAPEAKE BUSINESS FINANCE	9	\$9,496,000
25	CARDINAL BANK (COM)	PLP	5	\$645,000	3 MID-ATLANTIC BUS. FIN. CO.	5	\$2,332,000
26	BORREGO SPRINGS BANK, N.A. (NAT)	PLP	5	\$150,000			
27	COMMERCEFIRST BANK (COM)	PLP	4	\$1,650,000	504 - FIRST TRUST		
28	MID-ATLANTIC FCU (COM)	REG	4	\$1,550,000	1 BB&T	7	\$4,281,467
29	CENTER BANK	PLP	4	\$75,000	2 ACCESS NATIONAL BANK	5	\$2,882,500
30	MONUMENT BANK (COM)	REG	3	\$1,551,300	3 SANDY SPRING BANK	5	\$2,587,300
31	MAINSTREET BANK (COM)	REG	3	\$955,000	4 BANK OF GEORGETOWN	4	\$5,929,500
32	EXCEL NATIONAL BANK (NAT)	PLP	2	\$2,252,000	5 SUNTRUST BANK	4	\$1,189,102
33	CIT SMALL BUSINESS LENDING (NAT)	PLP	2	\$1,299,200			
34	CITIBANK, N.A. (NAT)	PLP	2	\$1,087,500	MICROLENDERS (MIC)		
35	UNITED WESTERN BANK (NAT)	PLP	2	\$1,048,000	1 EDG	41	\$659,174
36	K BANK (COM)	PLP	2	\$840,000	2 LEDCO	8	\$124,930
37	SOVEREIGN BANK (REG)	PLP	2	\$525,000	3 WACIF	2	\$16,500
38	JOHN MARSHALL BANK (COM)	REG	2	\$62,000			
39	CAPITAL PACIFIC BANK (NAT)	PLP	1	\$1,796,500	TOP 10 LENDERS BY TOTAL DOLLARS		
40	FIRST COLORADO NATIONAL BANK (NAT)	PLP	1	\$1,665,000	1 BUSINESS FINANCE GROUP	48	\$30,910,000
41	INDUSTRIAL BANK (COM)	REG	1	\$915,000	2 ACCESS NATIONAL BANK	25	\$10,734,200
42	REGAL BANK & TRUST (COM)	REG	1	\$864,000	3 CHESAPEAKE BUS. FINAN CORP	9	\$9,496,000
43	COMMUNITY SOUTH BANK (NAT)	PLP	1	\$824,000	4 BB & T BANK	48	\$8,141,000
44	CITY 1ST BANK OF DC, NA (COM)	REG	1	\$742,000	5 WILSHIRE STATE BANK	16	\$6,455,000
45	MAINSTREET LENDER (NAT)	PLP	1	\$640,000	6 WACHOVIA BANK / WELLS FARGO	20	\$6,450,600
46	FIDELITY BANK (REG)	PLP	1	\$556,000	7 LIVE OAK BANK	5	\$6,228,000
47	SECU OF MARYLAND (COM)	REG	1	\$530,000	8 M&T BANK	60	\$5,832,000
48	STELLARONE BANK (REG)	REG	1	\$500,000	9 SUNTRUST BANK	31	\$5,738,000
49	NCB, FSB (NAT)	PLP	1	\$400,000	10 PNC BANK, N.A.	15	\$5,426,100
50	UNION FIRST MARKET BANK (REG)	REG	1	\$350,000			
51	NAVY FCU (NAT)	REG	1	\$306,000	TOP ARC LOAN LENDERS		
52	SPIRIT OF TEXAS BANK, SSB (NAT)	PLP	1	\$304,000	1 CAPITAL BANK NA	9	\$315,000
53	FIRST VIRGINIA COMMUNITY BANK (COM)	REG	1	\$272,000	2 WELLS FARGO BANK NA / WACHOVIA	4	\$109,900
54	SANDY SPRING BANK (REG)	PLP	1	\$250,000	3 JOHN MARSHALL BANK	2	\$62,000
55	MILLENNIUM BANK NA (COM)	REG	1	\$234,000	4 M&T BANK	1	\$35,000
56	THE BUSINESS BANK (COM)	REG	1	\$150,000	5 MAINSTREET BANK	1	\$28,000
57	HOWARD BANK (COM)	REG	1	\$125,000			
58	REVERE BANK (COM)	REG	1	\$75,000			
TOTAL			471	\$156,176,500			
National Bank (Nat)		Operates in multi-geographic regions. Includes "Super-Regional" Banks					
Regional Bank (Reg)		Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas					
Community Bank (Com)		Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks					
Preferred Lenders (PLP)		24 Hours expedited Loan Processing					
Regular Lenders (REG)		Not preferred, regular Loan Processing					
Certified Development Companies (CDC)		Loan Processing for fixed asset loans (504 Loan Program)					
Micro Lenders (MIC)		Loans up to \$35,000					
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